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**ExxonMobil Expands Relationship with Snider Energy Company to Further Strengthen Finished Lubricants Distribution Network in the Pacific Northwest**

- Long-time distributor Snider Energy Company will now serve an expanded market that includes Thurston County and the entire Olympic Peninsula.
- Serving Western Washington state, Snider is a locally-owned, third-generation family business equipped to provide customers with the local expertise they need to thrive and grow.
- ExxonMobil's expanded distributor network will help further strengthen best-in-class customer service capabilities through a greater number of local warehouse locations and flexible technical support.

**SPRING, Texas** – ExxonMobil announced today the expansion of its Finished Lubricants distribution network in the Pacific Northwest, including expanding the territory of its existing distributor Snider Energy Company. Effective February 1, 2022, Snider Energy Company will replace Wilcox & Flegel as an authorized distributors of Mobil®-branded products and services in the Puget Sound region.

This network expansion helps further strengthen ExxonMobil's best-in-class customer service capabilities across Washington state, bringing more localized knowledge and expertise and improved technical support. With deep roots in the local communities it serves, Snider Energy Company will continue to help businesses across the region thrive and grow through Mobil's customized lubrication and technical service solutions that meet their unique needs, including cutting-edge Mobil-branded lubricant technologies.

"For more than 75 years, Snider Energy has been delivering fuel and lubricants across the Puget Sound region. Our operations are based in Pierce County and so the extension of our Mobil® lubricants territory into Thurston County, and up into the Olympic Peninsula, is a great fit," said Steve Snider, Vice-President of Snider Energy Company.

"We are continuously evaluating our distributor network to meet the evolving needs of our customers and ensure they receive a best-in-class customer service experience, and the expansion of our relationship with Snider Energy Company extends our ability to execute new technologies and provide innovate ways to meet our customer business needs in the local markets," said Pedro Cano, West & Mid-Central US Commercial Sales Manager, at ExxonMobil Fuels and Lubricants Company. "It's all about our customers, our new distributors bring deep knowledge of the Pacific Northwest market, a stronger local expertise, and leading-edge technical capabilities which gives our customer and their businesses a competitive advantage."

By working with these distributors, customers across the Pacific Northwest can continue to benefit from industry-leading lubricant technologies and services. For more than 150 years, Mobil has helped

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